



EPILOG CELEBRATES 15 Years of Innovation



The Legend TT



The Legend EX

In 1988, the idea to build the world's first desktop laser-engraving system seemed a bit far-fetched. After all, developing the first laser machine of its kind and spawning an entire industry is hard work. But two engineers, Steve Garnier and John Doran—the founders of Epilog—had an idea for creating a new kind of engraving machine, though they had no idea if such a thing could work successfully. And, even if they succeeded in creating a laser system, could they make it affordable to the mass market?

Later that year, Epilog began a journey to answer that question, and as we excitedly celebrate our 15th year in business, awards shops, home businesses and large manufacturing companies around the world can all answer that question with a resounding, “Yes!” Everyone knows, if you want a laser engraver of premier quality for an affordable price, you want an Epilog.

Today, Epilog is stronger than ever with the Legend EX series and the Legend TT series of laser engraving, marking and cutting systems. The Legend EX series is the premier “desktop” laser system in the world, offering two different table sizes (24 x 20 inches and 32 x 20 inches) and seven different laser power levels (30, 35, 40, 45, 60, 75 and 100 watts). The Legend TT series, introduced earlier this year, is our newest, most affordable model, with a 24 x 12 inch table size and available power choices of 35, 40 or 45 watts. Together, the Legend EX and the Legend TT laser lines offer a full range of laser engraving, marking and cutting capabilities with prices starting at less than \$14,000.

Ingenuity is something Epilog has always been known for. Back in the early 90's, we developed the first CO2 laser system capable of creating graphic images by “printing” directly from CorelDraw. Along the way, we also developed the first rotary attachment, the first large-format table, the first desktop-sized, 100-watt laser, as well as many of the other standard features that are incorporated into virtually all of today's laser systems. That tradition continues today, as we continue to update our product line with the latest advances in technology.

Epilog is also known for implementing useful features that enhance our customers' ability to work with ease, increase their efficiency and boost their profitability. A combination of our ingenuity and experience has allowed us to escalate our growth over these last 15 years, and 2003 is shaping up to be our strongest ever!

What can you expect when you buy an Epilog laser?

Besides getting the world's most advanced laser system from the company that began the laser-engraving “revolution,” Epilog offers a number of after-purchase benefits that help you get the most out of your laser system. Among many other benefits, you'll be able to attend our Laser User Clinics, probably the most popular educational events in the laser industry. The clinics are arranged by Epilog distributors across the U.S.



1) Choose an image

You can use a photograph, a concert ticket, a company logo, or a bitmap on your computer. The laser reads most graphic formats. The laser works like a printer, so if you can print it, you can engrave it!



2) Scan the image.

If you are using a photograph, scan the picture using your scanner software as 300 dpi or higher.



3) Import into a graphic program.

In a Windows-based graphic program, such as CorelDraw, you can setup your page size to the size of the piece you are engraving and import the graphic onto the page. Move it around, add extra graphics, be creative!



4) Print the file.

When the image is ready to go, print it to the laser, just like you would to your printer. In our custom driver, just set the page size to the same as the page you setup, the engraving speed and power, based on the material you are engraving, and click ok. That's all there is to it!



The Sample Club is just one of the methods we use to keep connected with Epilog owners on an ongoing basis. You can use our website to sign up for our e-mail newsletter or be instantly notified of new updates for the systems you own. We also feature a Download Section which has the latest driver and firmware downloads for your laser and a "Pre-Owned" section for those customers looking for great deals on used Epilog equipment.

The Application Section of the website is another popular area where our customers can gain insight and ideas for new products. With text and photos for over 50 topics, the applications page is one of the most common pages for inspiring new ideas and providing pointers on ideas ranging from architectural modeling to awards, trophies, metal marking and more. Where applicable, some sections provide industry resources for purchasing raw materials, links to other websites and tips for engraving on different materials.

As one of our valued customers, you will also receive a quarterly newsletter with sample ideas, technical tips and the latest information on Epilog. We are committed to continually adding ways to assist our customers after the purchase, and we will diligently work to provide educational opportunities aimed at helping our customers increase profits in their laser business, as well as finding and providing the latest techniques, tricks and information on lasers.

Epilog's Technical Support Team is acknowledged to be the best in the business for meeting customers' needs. When you call into our Technical Support Center, our professional support staff is ready to assist and answer all questions about your Epilog laser system. Because our lasers have been designed to be fully modular, our staff is able to ask a few simple questions and quickly narrow down where the difficulty is, and if necessary, ship a part to you overnight. The modular design of our equipment allows you to easily replace almost any part (including the laser!) usually by removing just a few screws, so you're up and running the next day!

Now that you've heard about the outstanding product, the complete technical support, the extensive after-sales support and the great team at Epilog, take a moment to call our sales team toll free at (888) 437-4564, or visit our website at www.epiloglaser.com, and arrange for a demo on one of our systems. The engraving quality and detailed cutting at incredibly fast speeds will amaze you!

Use FAST No.

and are held in conjunction with LaserBits, a supplier of laser-engravable products. These low-cost, one- and two-day seminars often cost less than \$100 and are attended by Epilog owners, users of other systems and people that are thinking about getting into the laser industry. These clinics cover the latest laserable materials, CorelDraw updates and "Tips and Tricks" for getting the most out of a laser system. The seminars are also a great resource for laser customers to get together and share their experiences with new materials, new markets and all of the unique ways a laser has helped to expand their businesses and profits. If you don't have a laser yet, but you're seriously thinking about purchasing a laser, these seminars are a great way to connect with business owners that are working in the laser industry with years of experience. Many of the business owners are more than willing to share their knowledge and provide insight into how their Epilog laser has helped to build their businesses.

Our online (www.epiloglaser.com) Sample Club is another valuable resource for our customers. Each month, new files are added to this section of Epilog's website—files for uniquely engraved and cut pieces. We've included hollow-backed picture-frame plaques, music boxes and graduation gifts, and that's just a small sample. We continually add new pieces to the site, and they are all free to download.