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We also have an upcoming Corel clinic in Wahhawa, HI November 7 & 8. For more information call 817-460-8122.

Visit epiloglaser.com/educational_clinics for more information on the next open house dates.

of the month they'll also hold a special Users' Clinic and Corel Basics Seminar. Saturday you can visit their showroom to ask questions, visit with their staff and find some new ideas. On the second Monday visit the offices of Engraving Concepts every 2nd Monday or 3rd Saturday of the month for special open house activities. On

Texas Open House Presented by Engraving Concepts

To register, contact Engravers Express at (403) 569-0400

Oct. 19 – 20. \$150 per person, \$99 for one "buddy pass".

Learn to get the most from CorelDRAW from industry expert, Mike Clarke. This informative seminar will teach you new tips, tricks and techniques to fully utilize this program so you can design wonderful laser creations!

Calagary CorelDRAW Clinic Featuring Mike Clarke of Engravers Express

Location	Sponsor	Venue	Phone	Date
Seattle/Tacoma	Northwest Laser Systems	Hampton Inn & Suites	877-623-1342	Nov. 2 & 3

We update our educational clinics regularly, so visit epiloglaser.com/educational_clinics.htm for updated dates and venues.

ARA certification enrollees who attend Epilog Laser clinics, including those held in conjunction with LaserBits, and any others including educational sessions presented by Mike Dean are eligible for up to .8 ARA CEU credits.

Featuring Mike Dean of Epilog Laser and Mike Fruciano of LaserBits, these exciting clinics are ideal for both beginner and advanced learners. They are designed with a project oriented feel that is perfect for any laser user, or anyone interested in lasers.

Epilog Laser Clinics Featuring LaserBits



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Laser FOCUS

3RD QUARTER 2012

WEB UPDATES

News:

Epilog Laser Sponsors WIRED Café at Comic-Con.
epiloglaser.com/news_wiredcafe2012.htm

Sample Club:

Laser Engraved Wood Block Game
epiloglaser.com/sc-jenga-blocks.htm

Technical Library:

Creating a Jig for Multiple Part Engraving
epiloglaser.com/tl-creating-jig.htm

Sample Club:

Laser Cut Felt Placemats and Coasters
epiloglaser.com/sc-felt-placemat.htm



Basement Operation Turns Storefront Success

Sandy Formanek and her husband and business partner Gary purchased their Epilog Laser system with the vision to create something spectacular.

"I admit, it's kind of vague what the plan was for using it," Sandy told us. "I only know that the business, which originally started in our basement as Laser Design & Graphics, has evolved into something different than the beginning idea.

"I think there was a bit of fascination with a laser, which lured us to it," she said. "My husband agreed to support me if I had technical issues. And he assured me that my creative side could explore the new ideas of such a toy...okay, now I call it a toy, but it is really more of a 'work horse'."

Sandy and Gary tell us that prior to selecting their Epilog Laser system they had no knowledge or background in the industry, but had a few key features in mind.

"The versatility of the laser was intriguing," Sandy said. "We wanted a rotary attachment so we could do round objects such as wedding

glasses, and we also considered the size of the laser table so we could work on larger projects. It was important to have a laser with higher wattage to be able to complete projects faster.

"We ended up selecting Epilog because the equipment is made in Colorado, so technical support was a long distance call, not an overseas call," Sandy tells us. "We also had a great local representative who covered our area and provided very good support."

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The ceremonial ribbon cutting at Awards, Gifts, & Engraving

Continued...

Basement Operation Turns Storefront Success.

While Sandy and Gary work with a variety of materials, Sandy tells us some of her most interesting projects have been with wood.

"Customers can have unusual requests," Sandy noted. "I have learned to say 'sure, that could be done, bring it over', which has gotten me involved in some jobs that take more time than anticipated, but it has also given me some unusual and fun projects. It's also given me some new friends and great stories."

To date, Sandy's completed some very unique projects, including a cardboard fish lighting project for the ABC program, Extreme Makeover: Home Edition.

"The individual pieces were cut in rings from cardboard, then glued together to form fish that ended up hanging in a theme room as light fixtures," Sandy explained. "The small fish had 75 rings, and the large fish



had 150 rings. The house-build was an amazing project and Awards, Gifts & Engraving was honored to participate in it."

Sandy was also particularly proud of the small laser engraved signs for the instrument panel on her neighbor's airplane, which he built in his basement.

"The laser has adapted to the new ideas and direction my company has taken," Sandy said. "My business has been transformed, and my Epilog Laser system cleared the path for this great transformation."

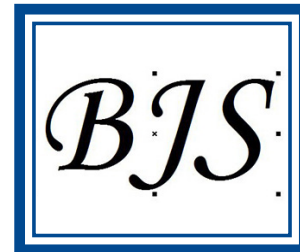
"I did not imagine all the possibilities when the Epilog was first purchased," Sandy tells us. "It reminds me of a mentor in my past who said that she would know to retire when she no longer learned new things - I must say each customer brings new learning opportunities to my laser table."

While Sandy gives much credit to her Epilog Laser system for helping create a successful and exciting business, the most credit is given to her husband and partner. After working together for the past seven years the couple have recently purchased a storefront and changed the business name to Awards, Gifts & Engraving.

"I had no idea that doing this work could be a challenge and so much fun, all at the same time," Sandy said. "My husband Gary is still my rock and my amazing in-house techie. The laser is fundamental to the business, but none of it would be possible without Gary."

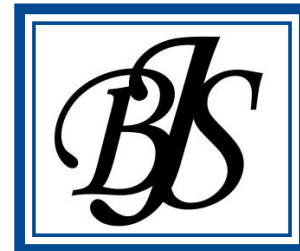
Tech Library: CREATE MONOGRAMS

How to create monograms using CorelDRAW X5



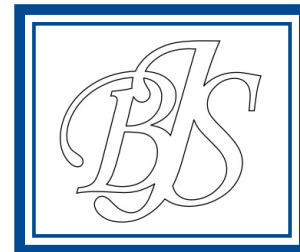
Start by selecting the Text Tool in the Toolbox. Choose a typeface, and text size in the Properties Bar at the top of the screen.

Next click on the page and type out the capitalized letters for your monogram.



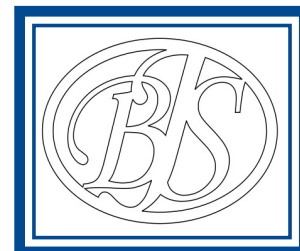
Select the letters with the Pick Tool, then choose Convert to Curves from the Arrange drop-down menu at the top of the screen.

Resize the middle letter then click and drag the left and right letters separately so both overlap the middle letter.



Weld all three letters together by selecting all three and clicking on the Weld button in the Shaping Box at the top of the screen.

To see the results of the Weld more clearly add a black outline and choose white as the fill color.



Lastly, you will create an oval for the outside of the monogram.

Select the welded letters and oval. Then click the Weld button to combine the two graphics into one vector image.

You can now cut the monogram from wood or acrylic to create a necklace, pendant or earrings!

For full instructions visit: epiloglaser.com/tl-creating-monograms.htm

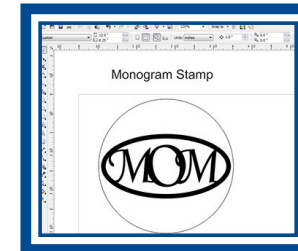
Sample Club: MONOGRAM STAMPS

Engrave and cut a stamp for mom with an Epilog Laser



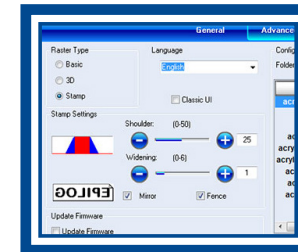
Creating unique laser engraved stamps is a breeze with an Epilog Laser system.

- You'll need:
- No-Odor Laser Rubber
 - Wood block for stamp
 - Double sided tape



Here we'll walk you through a few short steps for creating your own custom "MOM" rubber stamp.

To download the Stamp file visit: epiloglaser.com/sc-monogram-stamp.htm



We used a 60-watt Helix at 30% speed, 100% power for raster engraving. We used 15% speed, 100% power, and 2500 frequency for the vector cuttings settings. Be sure to select Stamp mode in the Advanced Tab of the Epilog Dashboard.



Place the No-Odor Laser Rubber in the machine and focus the laser. Hit "GO" and watch as it cuts and engraves with laser precision you couldn't achieve any other way.

Finally, use the double sided tape to adhere the rubber stamp to your stamp block. Then just ink it, or paint it and stamp away!

For full instructions visit: epiloglaser.com/sc-monogram-stamp.htm

Epilog Laser Nominated for Denver Business Journal's Best Place to Work Award

Fifth nomination for Colorado-based laser system manufacturer

Epilog Laser is excited to announce we've once again been nominated for the Denver Business Journal's Best Place to Work Award. This is the fifth nomination for us!

While many businesses continue rebounding from the economic uncertainty that still lingers, Epilog not only saw an increase in system sales and revenue, but even expanded its number of employees by above seven percent.

Results are based on confidential employee engagement surveys that are filled out anonymously. Questions are given a value of one to five points ranging from "strongly agree" to "strongly disagree" and winners are selected

based on the measurement of 40 attributes known to drive employee engagement.

"We've placed in the top 10 for four years now," Dean said. "And regardless of how large our company gets, we'll continue top-notch hiring practices and make our way to the number one spot!"

Winners and rankings will be announced by the Denver Business Journal in mid-November.

epiloglaser.com/news-dbj-2012.htm